



REALTOR[®] UPDATE

Table of Contents

June's Brown-Bag Luncheon	1
iBox Exchange Continues	2
RPA-CA Course	2
RPA-CA Course Registration Form	3
FREE Paragon/Computer Training Classes	4
Community Funds Donations	4
Previously Used iBoxes @ the B.A.R.	4
B.A.R. Cookbook	5
B.A.R. Information	6
Advertise in the B.A.R. Newsletter!	6
REALTOR Safety Tips	6
B.A.R. Calendar	7

June's Brown-Bag Luncheon



Pitfalls of Working Short Sales and REO's

Guest Speaker:
Shannon B. Jones - Shannon B. Jones Law Group

WHEN: Wednesday, June 24, 2009

TIME: Networking - 12:00PM,
Presentation - 12:15 to 1:30PM

WHERE: 1553 MLK Jr. Way, Berkeley

*Snacks for this event will be provided by
Alex Quinzon with
Old Republic Home Protection*



Attendees are encouraged to bring a brown-bag lunch; coffee and water will be available.

To reserve your space please contact the
B.A.R. office at 510.848.4288

BERKELEY GOES BLUE UNTIL JUNE 30!



If you missed the Lockbox Exchange event last Friday, you have until **Tuesday, June 30, 2009** to exchange any grey AEII lockbox for a new blue iBox™. GE/Supra is only providing the one-for-one exchange program for a limited period. After June 30, 2009 iBoxes will only be available for purchase.

The AE II boxes are 15 years old and obsolete. Supra is no longer supporting or selling them and as of the end of May 2009, the AEII lockbox will no longer be under warranty. When an AEII lockbox fails, it can only be replaced by purchasing an iBox. By exchanging during this period, you will avoid the expense of purchasing an iBox when your AE II box fails.

Bring any grey AEII lockbox to the BAR office for a one-for-one exchange before June 30th. The process will take about 15 minutes. If you have more than 5 lockboxes to exchange, please call ahead to ensure that the BAR staff is ready for you, B.A.R. office phone - 510.848.4288.

Your Guide to the California Residential Purchase Agreement and Joint Escrow Instructions (form RPA-CA)

Instructor - Gov Hutchinson, C.A.R. Assistant General Counsel

This is a great time to get back to basics! Gov is well known for his insightful and witty analysis. He will walk you through this crucial form, paragraph by paragraph, in an effort to help you better understand the contract, and the significance and nuances of various sections.

** DRE approved 3-hour continuing education and consumer protection credit.*

WHEN:

Wednesday, July 15, 2009
10:00AM - 1:00PM at the B.A.R.

LOCATION:

1553 MLK Jr. Way, Berkeley - 94709

COST:

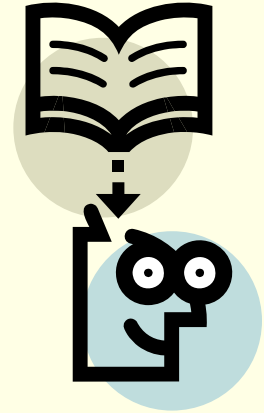
\$49 B.A.R. members only
\$59 non-B.A.R. members
\$60 at the door

Registration form enclosed or for more information please call the B.A.R. office at 510.848.4288

Visit us at www.berkeleyaor.com

Your Guide to the California Residential Purchase Agreement and Joint Escrow Instructions

(form RPA-CA)



**Instructor - Gov Hutchinson,
C.A.R. Assistant General Counsel**

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LOCATION:

1553 MLK Jr. Way, Berkeley - 94709

COST:

**\$49 B.A.R. members only
\$59 non-B.A.R. members
\$60 at the door**

Name _____

Contact Phone _____

CAR Member Number _____

Payment Options:

My check is enclosed - Please make checks payable to B.A.R.

Charge my credit card - Visa or Master Card

a/c _____

exp date __ __ / __ __

CID 3 digit customer code __ __ __ (from the signature line on the back)

TOTAL:\$ _____

For more information please call the B.A.R. office at 510.848.4288

FAX COMPLETED FORM TO 510.848.2439

**COMPUTER & PARAGON
TRAINING AT THE B.A.R.**

FREE for MLS Members!!

For reservations, contact EBRD at
925.906.5200 or visit them online at
www.ebrdi.com

Thursday, June 4, 2009

Paragon Essentials
9am - 1pm

PC for Real Estate Professionals
1pm-4pm

Thursday, June 18 , 2009

Paragon Essentials
9am - 1pm

Listing Load
1pm-4pm

**Now
Available!**

Gently Used
Supra iBoxes at
the B.A.R.



Limited Supply!

SALE

\$59 + tax
\$54 + tax for 5 or more

Call the BAR Office for details
510.848.4288

**The Work Force Housing and Homeless Fund &
The Youth Arts and Education Fund Donations**

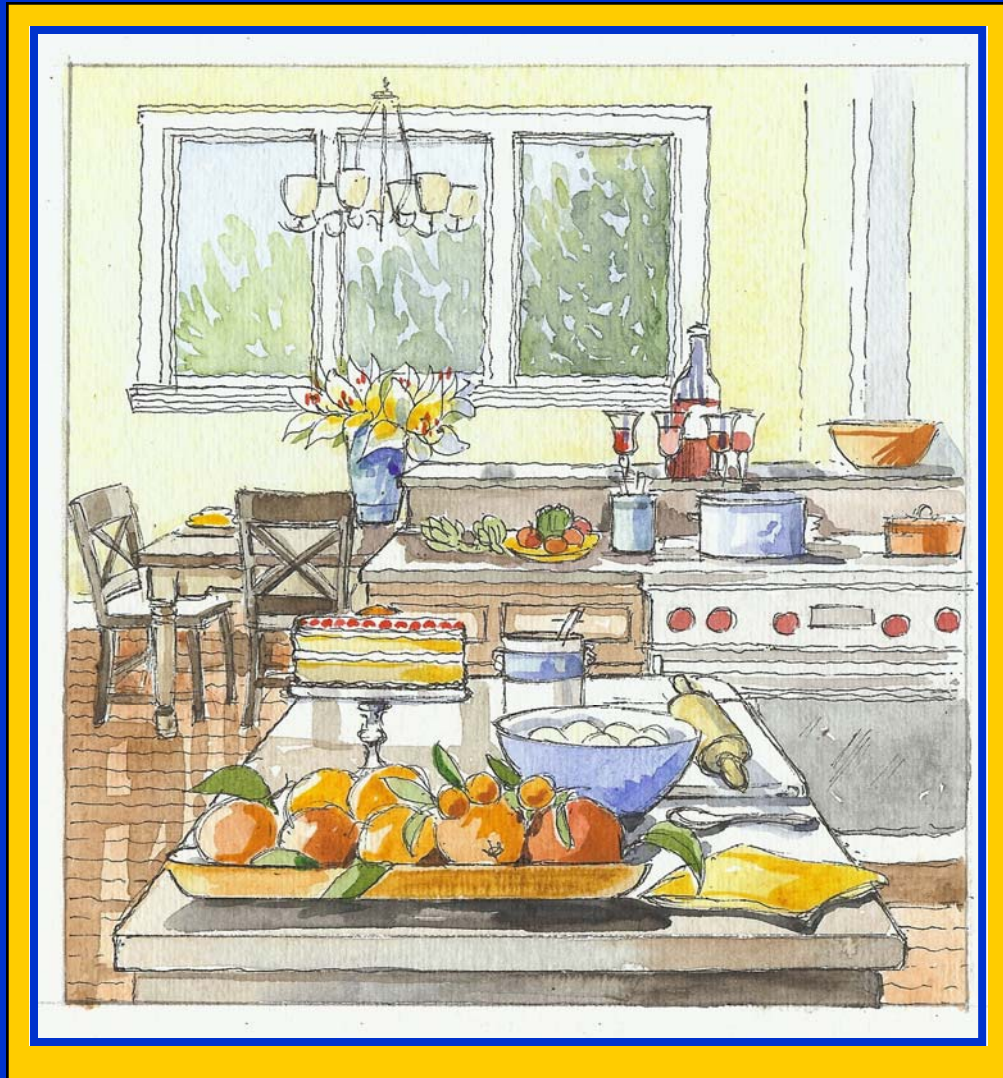
We would like to thank the following Brokers and Agents, who have generously donated to The Workforce Housing and Homeless Fund and The Youth Arts and Education Fund .

**Diane Verducci
Donna DeBardi
Leslie Easterday
Amy Robeson
Carla Buffington**

THANK YOU FOR YOUR SUPPORT!!!

B.A.R. COOKBOOK ON SALE NOW!

FROM OUR HOME TO YOURS



A Collection of Favorite Recipes from the
BERKELEY ASSOCIATION OF REALTORS®

Featuring over 150 recipes from local celebrity Chef's, restaurants
and our own B.A.R. member Chef's.

The cookbook makes a great client gift.

Easy to personalize with your own information.

Only \$15.00

All proceeds benefit the Community Funds.

Don't wait, buy your copy today.

REALTOR® UPDATE
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 1553 Martin Luther King, Jr. Way
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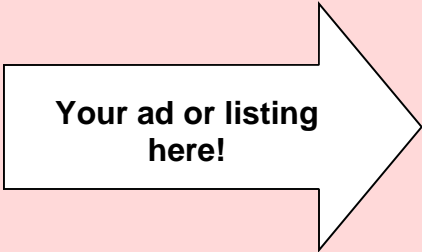
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The Berkeley Association of REALTORS® is dedicated to serving its members by providing programs and services to enhance their ability to conduct business with integrity and competence, assuring a high level of professional conduct which benefits the community, and encouraging the preservation of real property rights.

Spread the word!

**Advertise in the
 B.A.R. Newsletter**

Active B.A.R. members only pay \$50 for a full 8x11 ad in the B.A.R. Newsletter that is emailed to the entire B.A.R. membership.



For more information please contact Lea Mathewson with the B.A.R. office at 510.848.4288.

REALTOR Safety Tips

Tip #1

Choose flight over fight.

While every REALTOR® should take a basic self-defense course, the primary goal in any threatening situation is to escape from immediate danger and call for help.

Tip #2

Rely on your mobile phone.

Always carry a charged mobile phone. Clip your phone on and make it part of your everyday apparel for immediate accessibility.



JUNE CALENDAR



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
01	02	03	04 Tour Day Paragon Training	05
08	09 Community Funds Committee Meeting 12:00PM MLS Committee Meeting 3:00PM	10 Education & Professional Dev. Committee Meeting 1:00PM Green Council Meeting 3:00PM	11 Tour Day	12 LGR Committee Meeting 12:30PM
15	16	17 Board of Directors Meeting 12:00PM	18 Tour Day Paragon Training	19
22	23	24 Brown-Bag Monthly Luncheon 12:00PM	25	26
29	30	REALTORS®Resource for Seniors Committee Meeting 1:45PM		