



REALTOR[®] UPDATE

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June's Brown-Bag Luncheon



Pitfalls of Working Short Sales and REO's

Guest Speaker:
Shannon B. Jones - Shannon B. Jones Law Group

WHEN: Wednesday, June 24, 2009

TIME: Networking - 12:00PM,
Presentation - 12:15 to 1:30PM

WHERE: 1553 MLK Jr. Way, Berkeley

*Snacks for this event will be provided by
Alex Quinzon with
Old Republic Home Protection*

Attendees are encouraged to bring a brown-bag lunch; coffee and water will be available.

To reserve your space please contact the
B.A.R. office at 510.848.4288



Serve the BAR Board of Directors

Applications are now being accepted for the

2010-2011 Berkeley Association of REALTORS® Board of Directors

Be a leader and decision-maker for this vibrant Association of 700+ members

Interested Candidates should:

- Be committed to the future direction and growth of the Berkeley Association of REALTORS® (BAR).
- Be committed to serve as a leader within our real estate community.
- Be committed to serve a two-year term from 2010 – 2011.
- Be committed to contribute your time, energy and vision to BAR.
- Be committed to attend BAR Board of Director meetings each month.
- Be committed to serve as a member of and active participant in various BAR Committees.
- Be committed to attend and participate in numerous BAR special events, projects, programs and activities.
- Be committed to contribute to the REALTOR® Action Fund.
- Be a Member in good standing of BAR/CAR and NAR.

Candidate Application Forms must be submitted to the BAR Office before

5:00 PM Friday, June 26, 2009

Elections are scheduled for August 2009

Scroll down for an Application Form

Contact the BAR Office at 510-848-4288 for more info

2010-2011 Election Schedule

June 9	Candidate Applications Open
June 26	Candidate Applications Deadline
June 31	Report from Nominating Committee to Membership
August 7	Petition Deadline
August 14	Election Ballots Mailed to Membership
August 28	Election Ballots Deadline



**BERKELEY ASSOCIATION OF REALTORS®
BOARD OF DIRECTORS
CANDIDATE APPLICATION FORM**

Name: _____

Firm Name: _____

First Received Salesperson's License: _____

First Received Broker's License: _____

Number of Years as a Member of BAR: _____

Areas of experience in Real Estate: _____

Previous Career Interest excluding Real Estate: _____

Educational Background: _____

Business and Professional Organization Memberships: _____

BAR activities in which you have participated: _____

Using 75 words or less explain why you wish to become a member of the Board of Directors:

PLEASE SUBMIT TO THE BAR OFFICE NO LATER THAN 5:00PM JUNE 26, 2009
Attach a Portrait style COLOR PHOTOGRAPH in a jpeg Format

PLEASE FAX TO 510.848.2439

BERKELEY GOES BLUE UNTIL JUNE 30!



If you missed the Lockbox Exchange event last Friday, you have until **Tuesday, June 30, 2009** to exchange any grey AEII lockbox for a new blue iBox™. GE/Supra is only providing the one-for-one exchange program for a limited period. After June 30, 2009 iBoxes will only be available for purchase.

The AE II boxes are 15 years old and obsolete. Supra is no longer supporting or selling them and as of the end of May 2009, the AEII lockbox will no longer be under warranty. When an AEII lockbox fails, it can only be replaced by purchasing an iBox. By exchanging during this period, you will avoid the expense of purchasing an iBox when your AE II box fails.

Bring any grey AEII lockbox to the BAR office for a one-for-one exchange before June 30th. The process will take about 15 minutes. If you have more than 5 lockboxes to exchange, please call ahead to ensure that the BAR staff is ready for you, B.A.R. office phone - 510.848.4288.

Your Guide to the California Residential Purchase Agreement and Joint Escrow Instructions (form RPA-CA)

Instructor - Gov Hutchinson, C.A.R. Assistant General Counsel

This is a great time to get back to basics! Gov is well known for his insightful and witty analysis. He will walk you through this crucial form, paragraph by paragraph, in an effort to help you better understand the contract, and the significance and nuances of various sections.

*** DRE approved 3-hour continuing education and consumer protection credit.**

WHEN:

Wednesday, July 15, 2009
10:00AM - 1:00PM at the B.A.R.

LOCATION:

1553 MLK Jr. Way, Berkeley - 94709

COST:

\$49 B.A.R. members only
\$59 non-B.A.R. members
\$60 at the door

Registration form enclosed or for more information please call the B.A.R. office at 510.848.4288

Visit us at www.berkeleyaor.com

COMPUTER & PARAGON TRAINING AT THE B.A.R.

FREE for MLS Members!!

For reservations, contact EBRD at 925.906.5200 or visit them online at

www.ebrdi.com

Thursday, July 2, 2009

Paragon Essentials

9am - 1pm

PC for Real Estate Professionals

1pm-4pm

Thursday, July 23, 2009

Paragon Essentials

9am - 1pm

CMA

1pm-4pm

Now Available!

Gently Used Supra iBoxes at the B.A.R.



Limited Supply!

SALE

\$59 + tax

\$54 + tax for 5 or more

Call the BAR Office for details
510.848.4288

The Work Force Housing and Homeless Fund & The Youth Arts and Education Fund Donations

We would like to thank the following Brokers and Agents, who have generously donated to The Workforce Housing and Homeless Fund and The Youth Arts and Education Fund .

- | | |
|----------------------|-------------------------|
| Peter Damm | Bill McDowell |
| Nancy Mueller | Tracy Sichterman |
| Lori Lombardo | Maya Trilling |
| Jack McPhail | |

THANK YOU FOR YOUR SUPPORT!!!

Broker Manager Meeting

8:30 AM

Monday, June 22, 2009

At the Berkeley Association of REALTORS®

Join you fellow Brokers and Managers for the latest updates regarding important issues impacting our industry. A light breakfast will be served.

Please RSVP at 510-848-4288.

REALTOR® UPDATE
Berkeley Association of REALTORS®
 1553 Martin Luther King, Jr. Way
 Telephone (510) 848-4288
 FAX (510) 848-2439

2009 EXECUTIVE BOARD

Tim Cassidy
 2009 President
Helen Walker
 President - Elect
Mary Canavan
 Secretary/Treasurer
Gene Della Maggiora
 Immediate Past President
Heidi Abramson
 MLS/Technology Committee Chair

2009 BOARD OF DIRECTORS

Anita Thede	Kathie Longinotti
Diane Verducci	Matt Cord
Elizabeth Stevens	Jennifer Fickenschner
Lori Lombardo	Melissa Milton
Nancy Taussig	Arlene Baxter
Norm Williams	Tracy Sichterman
	Judy Boe

The REALTOR® UPDATE is published by the Berkeley Association of REALTORS®. The REALTOR® Update is designed to serve as a resource for important industry news and information, a forum for member recognition, and to promote programs and services that enhance the professional effort of the Berkeley Association of REALTORS® and its members. Members are encouraged to write to the REALTOR® Update and participate in active, thoughtful dialogue. Defamatory and derogatory commentary will not be published. BAR reserves the right to edit or refuse any article or letter (letters to the Editor should not exceed 150 words). The opinions expressed are those of the authors alone and do not necessarily reflect the opinions of Association officers, members or staff. Address your articles and letters to: Editor, REALTOR® Update, 1553 Martin Luther King, Jr. Way, Berkeley, CA 94709-2023.

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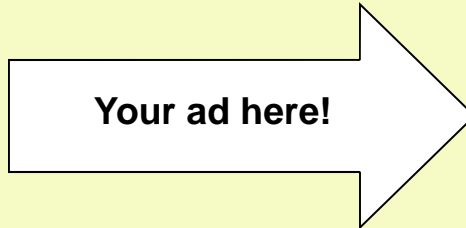
The Berkeley Association of REALTORS® is dedicated to serving its members by providing programs and services to enhance their ability to conduct business with integrity and competence, assuring a high level of professional conduct which benefits the community, and encouraging the preservation of real property rights.

BE SEEN!

By 600+ REALTORS® & Affiliates

Place your ads in the weekly At a Glance and/or the B.A.R. Newsletter

At a Glance - \$30
Full page newsletter - \$50



For more information contact Lea Mathewson with the B.A.R. office at 510.848.4288.

REALTOR Safety Tips

Tip #3

Take 2 seconds when you arrive at your destination to check out potential dangers:

- Is there any questionable activity in the area?
- Are you parked in a well-lit, visible location?
- Can you be blocked in the driveway by a prospect's vehicle?

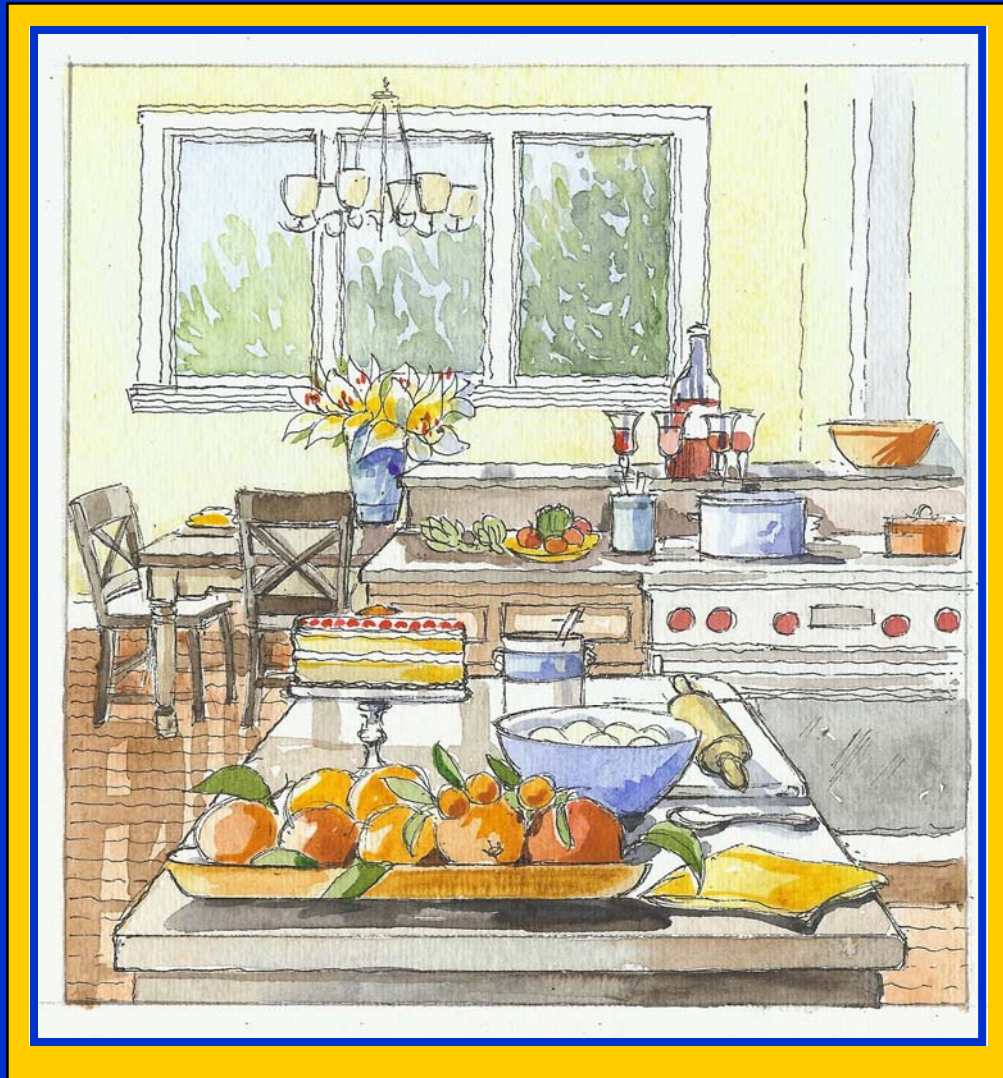
Tip #4

Dial before danger.

To best prepare for an emergency, pre-program important numbers into your cell phone. These may include your office, your roadside assistance service or garage, and even 911.

B.A.R. COOKBOOK ON SALE NOW!

FROM OUR HOME TO YOURS



A Collection of Favorite Recipes from the
BERKELEY ASSOCIATION OF REALTORS®

Featuring over 150 recipes from local celebrity Chef's, restaurants
and our own B.A.R. member Chef's.

The cookbook makes a great client gift.

Easy to personalize with your own information.

Only \$15.00

All proceeds benefit the Community Funds.

Don't wait, buy your copy today.



JUNE CALENDAR



MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
01	02	03	04 Tour Day Paragon Training	05
08	09 Community Funds Committee Meeting 12:00PM MLS Committee Meeting 3:00PM	10 Education & Professional Dev. Committee Meeting 1:00PM Green Council Meeting 3:00PM	11 Tour Day	12 LGR Committee Meeting 12:30PM
15	16	17 Board of Directors Meeting 12:00PM	18 Tour Day Paragon Training	19
22 Broker Manager Meeting 8:30AM	23	24 Brown-Bag Monthly Luncheon 12:00PM	25	26
29	30	REALTORS®Resource for Seniors Committee Meeting 1:45PM		